

BROWER MERRIAM 156
MERRIAM--Brower A.,

a former senior executive of Pfizer, Inc., died on Monday, December 3rd at the Eisenhower Medical Center in Palm Desert, CA. He was 83. Mr. Merriam, a native of Pelham, NY, spent the majority of his professional career at Pfizer. He graduated from Williams College in 1956 with a BS degree in Geology. After college, he completed Officer Candidate School in Newport, RI, and served as a Naval Officer until 1960. Mr. Merriam pursued graduate studies at the Harvard Business School in Marketing and Finance. Mr. Merriam began his career as a Financial Analyst in General Motors' management development program before joining Richardson- Merrell as a pharmaceutical sales representative. Pfizer Latin America recruited Mr. Merriam to become Country Manager of Peru in 1967. By 1973, Mr. Merriam had been selected to become the youngest President of Pfizer Latin America. He and his family returned to the United States after ten years overseas in Central and South America. He continued to rise within Pfizer, assuming the role of Executive Vice President in 1984, with bottom line responsibility for all pharmaceutical operations in Latin America, Canada and Southeast Asia. Shortly thereafter, Mr. Merriam was promoted to President of Pfizer Animal Health Worldwide, a position he held until his retirement in 1997. Among his many contributions and accomplishments, Mr. Merriam led Pfizer's then largest acquisition and integration of SmithKline Beecham's worldwide Animal Health business in January 1995. Mr. Merriam is survived by his wife of 57 years, Diana W. Merriam, of Wilson, WY, two sons, Roger B. Merriam, of Atlanta, GA, and Scott A. Merriam, of New Paltz, NY, and five grandchildren.

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